

Transportation Analysis & Services Selection

Requirement:

- Analyze transportation needs to optimize services while minimizing costs. Lead client through the analysis and selection of most effective carriers, negotiations, and integration into overall business solution.

The Process:

- Analyze transportation requirements:
 - Comprehensive review of existing carrier contracts, invoices, and special arrangements
 - Interview operational teams to assess current processes and formulate objectives
 - Collect and analyze shipment data
- Evaluate opportunities and recommend improvements
- Preparation of data for inclusion in RFP
- Develop RFP document
- Evaluate carrier responses based on cost of services, technical capabilities, customer service and support, information system capabilities, capacities, etc.
- Facilitate the final negotiations
- Develop integration and rollout plan with preferred carriers



Results:

- Implement a process and systems solution that best meets the specific needs and requirements for the client. All services completed for a fixed fee

Typical Results:

- Freight cost reduction over 10%
- Enhanced shipment tracking
- Improved shipment and financial reporting
- Enhanced supply chain visibility
- Customer Service improvements
- Integration with Warehouse Management Systems, ERP Accounting Systems, and internal processes



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